Innovative Targeted Therapeutics

Using energy-based systems







Targeted therapeutic products built on active, energy-based, precision delivery technology lontophoretic delivery system:

- Actively and precisely targets drugs
- To diseased organs and tissues

- Lead product pancreatic cancer
- Inoperable solid tumors
- Genomic medicine

- Khosla Ventures led Series A \$11.1 M
- Post-money \$22.7 M
- NIH Grants

Targeted Therapeutic System

- Iontophoresis: a mild electric field, active, local, drug delivery
- Implanted: precisely targets internal organs using non-circulatory pathways
- Drug is targeted selectively to site of action
- Bypasses delivery barriers and deactivation pathways



Targeted Therapeutic System – Iontophoresis (IOP) in Action

- Applied electrical current between anode and cathode...
- induces electro-repulsion and electroosmosis across the conductive path...
- moves drug molecules locally through and across extrinsic tissue and cellular barriers...
- to achieve local high concentration of drug.









Head & Neck Cancer >> pre-clinical

IOP cisplatin: locally recurrent oral cavity & oropharyngeal cancer



Genomic Medicine

>> research

IOP (x)RNA: Organ targeted genomic medicine delivery





Lead Program: Pancreatic Cancer

F.

IOP gemcitabine for locally advanced nonresectable pancreatic cancer





Pancreatic Cancer – Unmet Medical Need

- "Surgical resection is the only potential curative treatment..."⁽¹⁾
- Unmet Medical Need: strategies to restage patients to surgical resection.



Pancreatic Adenocarcinoma Management, JCO Oncology Practice Jan 2023

2 Cancer Facts and Figures 2022, American Cancer Society

Dramatic Difference in Survival Rate⁽²⁾

IOP Gemcitabine for Pancreatic Cancer

Schematic of internal IOP device, external controller and pump



Canine PK Study

IOP gemcitabine concentration low in plasma, high in target tissue, full penetration of target organ



Orthotopic PDX Murine Model

Iontophoresis delivers a dramatic impact on tumor size



Product Vision

Gemcitabine for Pancreatic Cancer

- Gemcitabine is a powerful anti-cancer agent Activity hampered by dose limiting toxicity and tumor resistance factors

<u>IOP gemcitabine</u>

- High drug conc. in pancreas, little to no systemic Dramatic reduction in tumor volume

<u>5-year survival rates – define unmet need</u> 44% - resectable

- 14% locally advanced nonresectable

<u>Status</u>

- IND cleared by FDA Phase 1b in Australia capital efficient strategy Study initiation mid 2024



Dramatic Difference in Survival Rates



Treatment goal >>> **reduce** tumor burden, **restage** nonresectable to resectable

Pipeline: Head & Neck Cancer

IOP cisplatin for locally recurrent Oral Cavity & Oropharynx cancer



Locally Recurrent Head and Neck Cancer

Parameter	Characteristics
Indication	Locally recurrent oral cavity & oropharynx squamous cell carcinoma (SCC)
Patient Population	 Typically, older men with history of smoking and drinking often in poor health Present treatment compliance and socioeconomic challenges
Unmet Medical Need	 Recurrent rates of 25-50% following first line treatment No effective treatment alternative 5-year survival rate of 30%¹ QoL issues arise as salvage surgery is the only treatment option, damage to sensitive Head & Neck structures Certain patients are ineligible for systemic platinum drugs due to its nephro (and other) toxicity
Treatment	IOP Cisplatin



<u>13,635 - 27,270 locally</u> <u>recurrent oral cavity &</u> <u>oropharynx cancer</u>²⁻⁵



¹Wang et. al, Chin J Cancer, 2013

²https://www.cancer.org/cancer/types/oral-cavity-and-oropharyngeal-cancer/about/key-statistics.html

³Carvalho et. al, Oral Oncology, 2003, ⁴Shetty et. al, Frontiers in Oral Health, 2021, ⁵Zittel et. al, Clinical Oral Investigations, 2021

Canine Oral Cavity Cancer – IOP carboplatin

34X Higher Carboplatin Concentration in target tissue



Canine Oral Cavity Cancer – IOP carboplatin Single Treatment Delivers Tumor Reduction



Secondary Tumor on Tonsil Displayed 50% Volume Reduction Following IOP Carboplatin Tx

Ex-hepatic Organ-targeted GM Delivery

Delivered mRNA *in vivo* to porcine kidney:

- Delivered:
 - Precisely, specifically and actively by non-blood pathways
 - Using simple non-viral encapsulating agents
 - Significant eGFP mRNA expression following transfection
- Benefits:
 - Lower drug dose, IOP cell wall permeation enhances transfection
 - Greater efficacy: improved drug exposure of target cells
 - Lower toxicity: low non-target organ drug exposure
- Highly Modulable System:
 - A variety of delivery platforms and form factors
 - Acute / sub-chronic and chronic RNA delivery
- Multiple Areas of Application:
 - Cancer Immunotherapy
 - Gene Editing
 - Protein Replacement Therapy
 - Cardiovascular & Neurodegenerative Diseases









eGFP-mRNA expression

Intellectual Property

Broad granted international patents. An ongoing program of filings, supplemented by Orphan Drug, know-how and other market exclusivity mechanisms



Granted patents on the internal delivery of therapeutics using iontophoresis

Granted patents on the internal delivery of therapeutics using iontophoresis in conjunction with radiation Continuations and new filings on patents in prosecution covering enhancements and improvements

Board and Executive Team



Joe DeSimone, PhD Founder & Board member

Sanjiv Sam Gambhir Professor of Translational Medicine and Chemical Engineering, Stanford University

Founder, Carbon Inc. Valued over \$2.4 billion

Recipient, Presidential National Medal of Technology & Innovation



Michael Aldridge CEO & Board member

CEO, Peplin: sold to LEO Pharma – \$300 million

SVP Corp Dev., Questcor: sold to Mallinckrodt – \$5.6 billion

SVP Corp Dev., Codexis: partnership w/ Nestle – \$357 million

CEO, Hexima



Jen Jen Yeh, MD Founder & Board member

Professor and Vice-Chair Surgical Research, Lineberger Cancer Center, UNC-CH

Inaugural recipient, LEAD Project Grant, Lustgarten Foundation

Developer, single sample classifier licensed to GeneCentric Therapeutics



products (8X PMA and 5X 510k devices)

Tony Voiers

Developer of 13

COO

CEO, Novocor Medical Director of R&D, Closure Medical sold to J&J - \$410 million

25 years medical device management



Paula Hammond, PhD Board member

Institute Professor and Department Head Department of Chemical Engineering, MIT

Appointee, President's Council of Advisors on Science and Technology (PCAST)

Founder, LayerBio, Inc.: DOD contract for ocular device



SERI Surgical Scaffold Critical product launches supporting a \$400 million

technology portfolio at Ethicon 22 years medical device

22 years medical device development



Nessan Bermingham, PhD Board member

Operating Partner at Khosla Ventures Founder, President, and CEO at Intellia Therapeutics Founder & Board Member, Liberate Bio Founder & Executive Chair, Korro Bio

Nancy Sacco, PhD VP, Clinical Development

Chief Development Officer, Hexima Executive Director; Astellas Pharma (Xtandi) AveXis (ZolgenSMA)

25 years pharmaceutical & gene therapy development experience





Thank you



Focal Medical

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